





KEEP IT FRESH!

Fighting off Menu Inflation with Produce













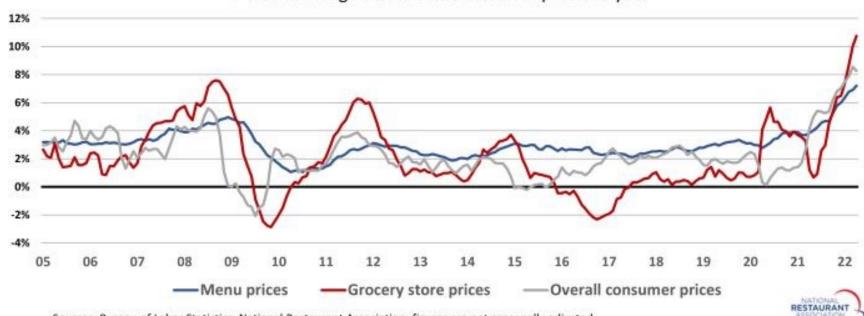


NO ONE IS A FAN OF INFLATION

Menu prices increased 7.2% during the last 12 months

Menu Prices, Grocery Store Prices & Overall Consumer Prices

Percent change versus same month in previous year



Sources: Bureau of Labor Statistics, National Restaurant Association; figures are not seasonally adjusted



PRODUCE STRATEGIES TO COMBAT INFLATION



BARBARA CASTIGLIA

Executive Editor for Modern Restaurant Management

MRM is the go-to resource for on-the-go restaurant-industry professionals that is focused on all aspects of restaurant management and the business of eating.



WHO IS FRESH AVENUE?

Fresh Avenue brings together our extensive knowledge and relationships in the fresh produce industry that are enhanced with warehousing and supply chain services.

We bring solutions to many great national and regional restaurants and foodservice distributors.



MARK VAUGHAN

Managing Partner, Fresh Avenue

Mark brings over 30 years experience with food innovation, product development, marketing, and processing in the fresh industry.



BRIAN ROONEY

Operations Supply Chain Director, & Partner, Fresh Avenue

Brian has decades of experience as a purchasing and operations executive in the fresh supply chain. At Fresh Avenue he leads our operations group covering purchasing and logistics.











SUPPLY CHAIN

- State of the Supply Chain
- What impact is this having on suppliers?
- Why don't I have tomatoes on Friday?
- Reducing pressure on suppliers
- Insider Secrets on Produce Purchasing







MENU DYNAMICS

Maximizing Pantry Items with Produce

Making Seasonality Work with your Menu

- Working with Market Price
- Working with Best in Season







THE POWER OF LTOS

Drives Traffic

Enhances Margins

Testing New Concepts / Product

Keeps you Connected to Customers





RECAP

Supply Chain

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Menu Dynamics

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